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### **What does an ALLOWANCE mean?**

There are certain procedures in the painting trade that have so many variables that it is almost impossible to predict the amount of time it will take to perform the work. Some examples of these procedures are patching of sheetrock or plaster walls, touch-up work, removing and preparing loose paint and wallcovering removal.

When we perform any of these procedures we usually give you an allowance. This means that included in the pricing we have included "X" amount of hours to perform this difficult work, i.e. allowance of 10 man-hours to strip wallcovering. The allowance is the amount of hours the estimator "thinks" or "guesses" that the work will take. Sometimes that "guess" is really close to the actual time it takes to perform the work, other times the "guess" is really off. So, with an allowance, we give you an educated "guess". We want you to understand that this allowance is a "guess", not a firm price. Time that is needed over the allowance will be billed at our regular shop rate.

Please talk to us if you have any questions.